



vari®

Capabilities Statement

Overview

We are Vari®, creators of the VariDesk®, but we offer so much more than that. We're a workspace innovation company offering a complete line of flexible office furniture, including sit-stand desks, tables, seating, accessories, and moveable partitions. Our solutions flex as your agency grows and changes, so it's easy to make adjustments to your workspace.

Not only do we help institutions maximize their space at an efficient price, our products help improve employee collaboration, productivity, and well-being. Plus, whether your teams are at home or in the office, we have what you need to create safe workspaces anywhere.

**Contracts, Co-ops, and GPOs
We Participate In**

OMNIA®
P A R T N E R S

CMAS 
CALIFORNIA MULTIPLE
AWARD SCHEDULES

1GPA 
1Government Procurement Alliance

Core Competencies

Services

- Workspace Design/Space Planning
- Free Shipping
- Professional Installation
- Project Management
- Single Point of Contact
- Transparent Pricing
- Special Discount
- World-Class Customer Service

Products

- Sit-Stand Converters
- Standing Mats
- Desks and Tables
- Monitor Arms
- Lighting and Power
- Seating
- Storage
- Panels and Acrylic Shields
- Modular Walls
- Cubicles

Visit vari.com or call your account manager.

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Differentiators

Speed to Occupancy — We can operate on a timeline of 15 business days from first call to fully installed on most projects. This eliminates the 6–10-week lead times of traditional furniture dealers.

Flexible Workspaces — Our solutions are designed to assemble and reconfigure easily to accommodate changing needs in the workspace.

Complimentary Services — Our customers receive in-house workspace planning, delivery, and installation on orders.

Transparent Pricing — Because we act as our own distribution, we eliminate complex industry discounting methods and create full pricing transparency to the customer.

Simplified Buying — We believe in simple, highly functional solutions. We cater to customers who value simplicity and flexibility.

Consistent Experience — As a national network, our customers will always be working with the same company with the same selling practices.



Whether you're retrofitting your existing office setup or completely redesigning your entire space, making your physical work environment as safe and productive as possible is easier than you may think.

PROJECT

University Health System purchased two new buildings they needed to furnish within their 3.2 million square foot business complex.

CHALLENGE

UHS needed a flexible and adaptable solution that could help them address COVID-19 and provide the privacy needed for a healthcare company.

SOLUTION

Vari provided a custom-designed workspace plan and furniture, which allowed UHS to meet the needs associated with their growth as a company.



LOCATION

San Antonio, Texas

INSTALLATION DATE

January 2021

SPACE AVAILABLE

Approx. 88,000 SF

WORKSTATIONS

488

PRICE PER SQ.FT.

\$33

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